

# SUSS MICROTEC HALF YEAR RESULTS 2021

August 5, 2021

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- + Ongoing strong demand for semiconductor equipment
- + 5G adoption (esp. frequency filters) and advanced packaging applications remain key growth drivers for our business
- + Positive business outlook for the rest of the year
- + Confirmation of guidance for the full fiscal year 2021
- + Seasonality: fourth quarter most likely strongest quarter in 2021
- + Financial overview H1 2021:
  - + Order entry remains on high level
  - + Sales went up compared to last year
  - + Highly improved Gross Profit- and EBIT margins
  - + Positive free cashflow
  - + Net cash remains on high level

# KEY GROUP FIGURES H1 2021

<i>in € M</i>	Q2 2021	Q2 2020	Change	H1 2021	H1 2020	Change
Order entry	72.1	93.6	-23.0%	152.8	162.6	-6.0%
Order Backlog 06/30	--	--	--	154.0	143.1	+7.6%
Sales	65.8	71.6	-8.1%	118.5	113.3	+4.6%
Gross Profit margin	36.6%	32.1%	+4.5%pts	35.0%	29.3%	+5.7%pts
EBIT	6.6	8.8	-25.4%	8.0	3.2	+150.3%
EBIT margin	10.0%	12.3%	-2.3%pts	6.8%	2.8%	+3.9%pts
EAT	4.3	5.8	-26.4%	5.0	0.4	--
EPS in €	0.22	0.30	-26.7%	0.26	0.02	>+200%
Free cashflow (in €)	-7.1	25.5	--	2.0	17.2	>-200%
Net cash	--	--	--	21.7	5.1	>+200%
Employees 06/30	--	--	--	1,117	944	+18.3%

## Quarterly development:

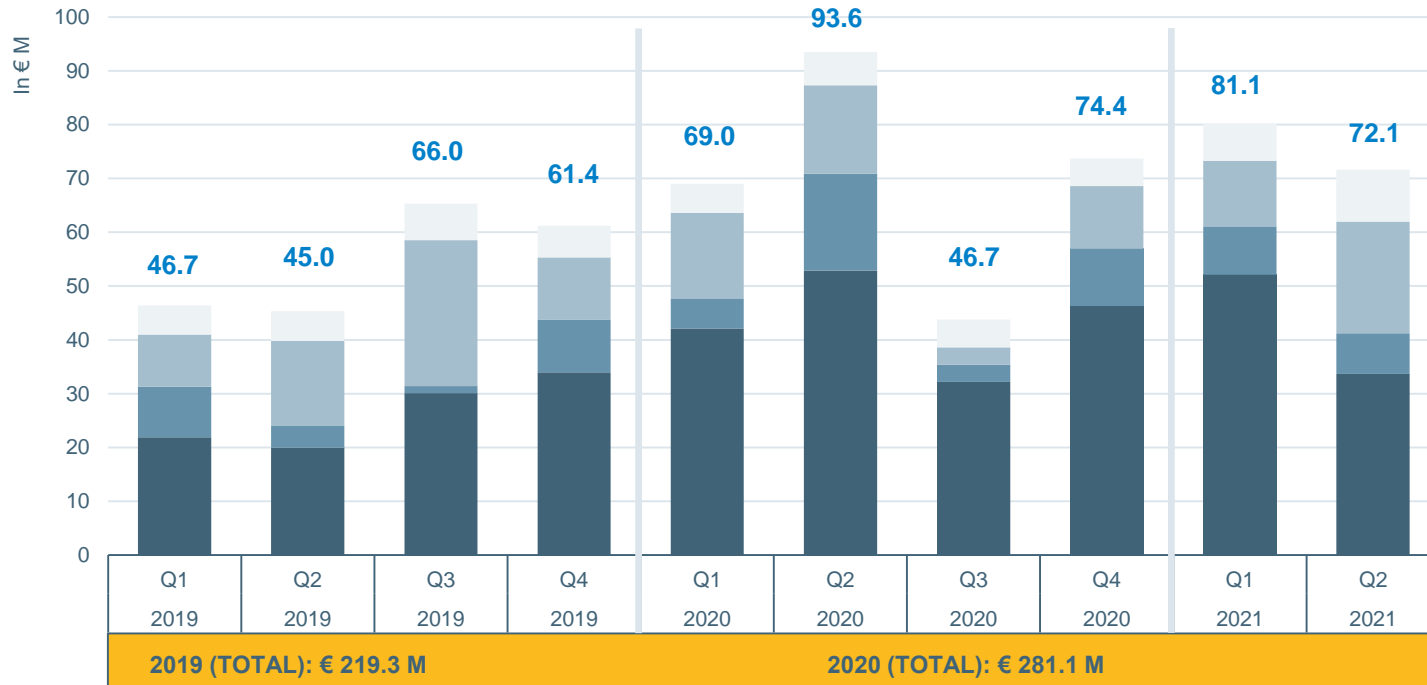
- + Ongoing strong demand for SÜSS-tools
- + Q2 2020 included high volume Lithography order
- + Sales improved sequentially, but decreased yoy
- + GP-margin improved sequentially and yoy
- + Double digit EBIT-margin achieved

## Development after 6-months:

- + Order entry and backlog remain at high level
- + Sales increased by 4.6%
- + Considerable improvement of GP-margin
- + EBIT, EBIT-margin and EAT went up strongly
- + Positive free cashflow
- + Strong Net cash position

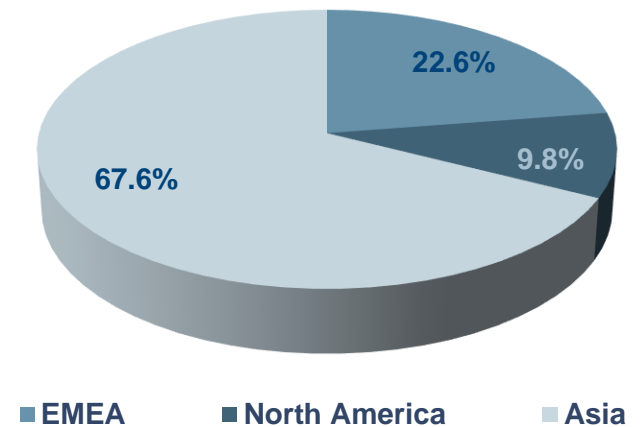
# ORDER ENTRY BY SEGMENT AND SALES BY REGION

## Order entry by segment



■ Lithography   ■ Bonder   ■ Photomask Equipment   ■ MicroOptics

## Sales by region (H1 2021):



# SEGMENT OVERVIEW H1 2021

## Lithography

<i>in € M</i>	H1 2021		H1 2020	
Order entry	85.8		95.0	
Sales	71.8		62.1	
GP (margin)	24.6	(34.3%)	15.1	(24.2%)
EBIT (margin)	7.8	(10.9%)	0.0	(0.0%)

- + H1 2020 included high volume order of a single Lithography customer
- + H1 2021 GP- and EBIT-margin increased considerably due to:
  - + Good sales of high-margin Mask Aligners
  - + Improved overall margin for coaters and developers

## Bonder

<i>in € M</i>	H1 2021		H1 2020	
Order entry	16.5		23.6	
Sales	11.7		9.2	
GP (margin)	4.2	(36.2%)	2.1	(22.3%)
EBIT (margin)	-1.0	(-8.2%)	-2.0	(-21.7%)

- + Outlook for the full fiscal year 2021 remains positive
- + Order entry decreased due to long lead times and order postponements
- + Increased sales level and improved GP- and EBIT-margin

## Photomask Equipment

<i>in € M</i>	H1 2021		H1 2020	
Order entry	33.0		32.2	
Sales	21.2		30.6	
GP (margin)	7.2	(33.9%)	13.0	(42.5%)
EBIT (margin)	3.2	(15.2%)	9.4	(30.7%)

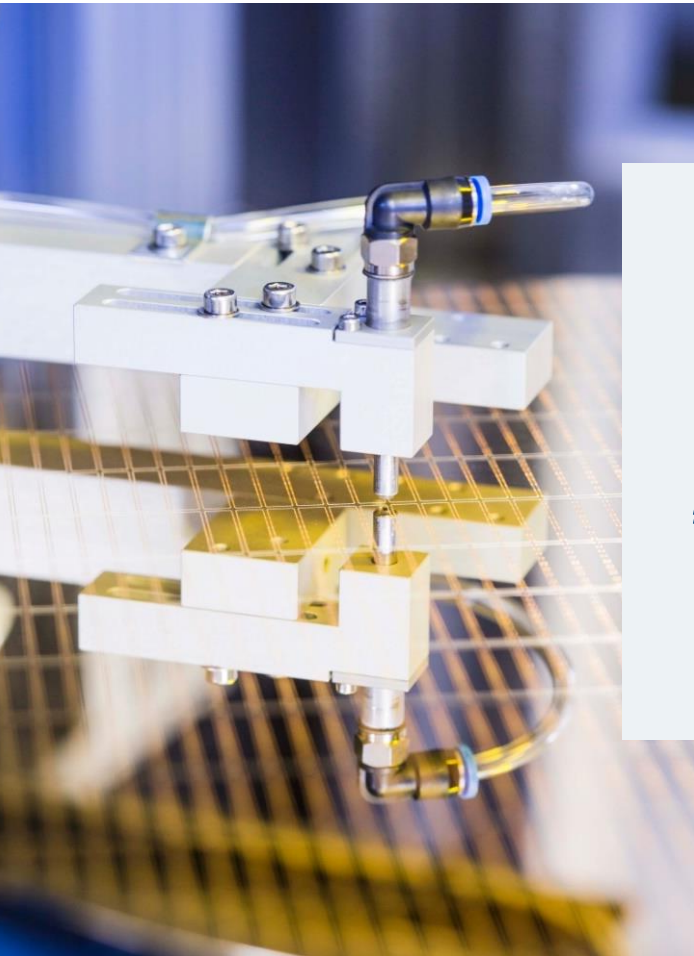
- + Order entry remains on a high level
- + Sales level depends on timing of shipment of single tools > delay of delivery of some tools into H2 2021
- + GP-and EBIT-margin can be influenced by single customer orders
- + EBIT/EBIT margin decreased due to lower sales level

## MicroOptics

<i>in € M</i>	H1 2021		H1 2020	
Order entry	16.5		11.6	
Sales	12.8		11.3	
GP (margin)	4.2	(33.1%)	3.2	(28.0%)
EBIT (margin)	0.8	(6.1%)	0.1	(0.9%)

- + Order entry and sales improved compared to last year
- + GP- and EBIT-margin improved due to cost savings measures

# CONFIRMATION OF GUIDANCE 2021



Sales 2021

**€ 270 - 290M**

EBIT margin 2021

**9 - 11%**

Free Cashflow 2021

**€ 12 - 18M**

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## Contact

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## Financial Calendar 2021

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Annual Report 2020	April 9
Quarterly Report 2021	May 12
Annual General Meeting 2021	June 16
Half Year Report 2021	Aug. 5
Nine Months Report 2021	Nov. 11